



## ACCELERATE YOUR GLOBAL SCIENCE AND DEEP TECH IMPACT

Cambridge, United Kingdom, June 15 - June 26, 2026

Apply here before  
May 4, 2026

### About Desafía United Kingdom

Over two weeks in Cambridge, part of the UK's world-renowned "Golden Triangle" (Oxford, London, Cambridge), participants will attend tailored workshops, engage in intensive one-to-one coaching and attend individually curated meetings with potential clients, partners and collaborators. This programme is specifically designed to support spin-outs who have ambitions to enter or collaborate with the UK market and ecosystem, as well as to scale globally.

We encourage applications from Spanish deep tech and science-based spin-outs ready to rapidly scale their businesses, from sectors such as:

- Health and Life Sciences
- Foodtech and Agrotech
- Nanotechnology and Advanced Materials
- Quantum Technologies
- Micro and Nanotechnology
- Artificial Intelligence
- Advanced Manufacturing and Robotics
- Advanced Digital Technologies

The programme is **free**, with participants covering travel and accommodation costs.

### Why spin-outs should participate?



#### Tailored Growth Roadmap

Expert guidance to prioritise markets and roadmap your UK and international scaling



#### UK Ecosystem Introduction

Insights and support to navigate the UK's deep tech and science to market ecosystem.



#### Business Development Support

Expert coaching and support to generate leads and build connections in the UK market.



#### Investor and potential Partners Connections

Immersion in UK business practices and bespoke 1:1 meetings to build partnerships.

### Who can participate?

Spin-outs with scaling potential for technology developed in Spain.

Deep-tech projects with a strong scientific and R&D component.

Product or service in validation or early commercialisation stage.

Spin-outs with strong interest in engaging with the UK market.

Commitment to actively participate in all programme elements.

Proficiency in English and an active profile on the ICEx website.

### Programme Timeline

April 13 - May 4  
Application period

May 6 - May 7  
Online interviews with finalists

May 25 - May 26  
Kick-off in Spain (in-person in Madrid)  
Including in-person training from SJIC Training

May 27 - June 3  
1:1 Coaching and Concierge Meetings (online)

June 15 - June 26  
Soft-landing in UK  
(Cambridge and other UK locations)



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### 6-Week Programme

(4 weeks remote preparation + 2 weeks in United Kingdom)



#### Group meeting



#### Individual coaching



#### Spin-out to-do

Week 1

**May 18-22**

(Remote Preparation)

1st 1:1 Coaching and Concierge meeting (1 hour online).  
Introductions, business and UK objectives review

Identify 2-3 target sectors / prospect types for 1:1 meetings in UK

Week 2

**May 25-26**

(On-site, Madrid)

Kick-off & Bootcamp in Madrid  
(2 days in person)

2nd 1:1 Coaching and Concierge Meeting (online). Review target sectors and prospect types

Prepare development plan and roadmap

Week 3

**June 1**

(Remote Preparation)

3rd 1:1 Coaching and Concierge meeting. Roadmap development

Completing coaching actions and 1:1 meeting prep

Week 4

**June 8**

(Remote Preparation)

Follow up on coaching actions

Roadmap development; continue prep for 1:1 meetings

Week 5

**June 15**

(On-site, Cambridge)

On-site immersion & networking in Cambridge

4th and 5th 1:1 Coaching and Concierge meeting - 1:1 meeting schedule briefing and preparation

See detailed programme (will be presented during the kick-off)

Week 6

**June 22**

(On-site, Cambridge and other UK locations)

On-site immersion, 1:1 tailored meetings across UK, Pitching and Demo Day (London)

Individual preparation call for client meetings

See detailed programme (will be presented during the kick-off). Post-programme action plan finalised